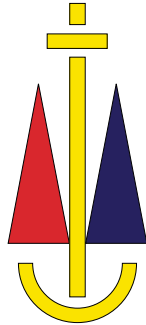


# **MANA CRUISING CLUB**

**(INCORPORATED)**



## **60<sup>th</sup> ANNUAL REPORT and FINANCIAL STATEMENTS**

**2018/2019 SEASON**

**Ngatitōa Domain  
Paremata  
Porirua, New Zealand**

**41° 06' S  
174° 52' E**

**MANA CRUISING CLUB (Inc)**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**

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**MANA CRUISING CLUB (Inc.)**  
**Ngatitoo Domain**  
**Paremata**

NOTICE OF MEETING

The 60th Annual General Meeting of the Club will be held at the Clubhouse on Sunday 6th October 2019 at 1600 hours

Agenda

Apologies

Confirmation of the minutes of the 2018 Annual General Meeting

Presentation of the Flag Officers' Reports

Presentation of the Financial Accounts for the year ended 31 July 2019

Election of Flag Officers and Committee for 2019/2020

(Nominations in the prescribed form must be in the hands of the Secretary by 1700 hours on Friday 06 September 2019)

Election of Auditor

Election of honorary Solicitor

General Business

Motions for Member Vote:

- 1 That Mana Cruising Club Rules change our rules to adopt reciprocal representation for a Marina Company Board member on the MCC Committee
- 2 That the MCC representative on the Marina Company board be any current committee member, excluding a senior Flag Officer, ensuring no conflict of interest in roles.

Presentation of Trophies

- Goldie Cup
- Balsillie Memorial Trophy
- Columbia Award
- Boatswains Award
- Tamahine Trophy
- Capacious Trophy
- Wooden Spoon
- Bridge Trophy

Robert Paulin  
Secretary  
22 August 2019

**MINUTES OF THE 59<sup>th</sup> ANNUAL MEETING OF THE MANA CRUISING CLUB INC. HELD AT THE CLUBHOUSE, NGATITOA DOMAIN ON SUNDAY 7<sup>th</sup> OCTOBER 2018 AT 1600hrs**

**PRESENT**

Commodore Mike Quayle, Flag Officers, Committee members and 54 members with voting rights

**APOLOGIES**

Barry Thompson, Ted Nation, Trevor Burgess, Jeff Barnes,

**Moved:** Dave Squire  
**Seconded:** John Kerr  
**Carried**

**OBITUARIES**

The Commodore noted with sadness the passing of the following members: Robert J Ker, Colin Fairhurst, Carrie Morris, Ron Carson, Peter Hart, Raymond Williams, Norm Wilson, Tony White, Valance Dimock, Trevor Douglas. A minute's silence was called for those members.

**MINUTES OF PREVIOUS ANNUAL GENERAL MEETING**

The minutes of the previous Annual General Meeting were taken as read. Minutes of the 58<sup>th</sup> Annual General Meeting held on the 1<sup>st</sup> October 2017 were confirmed as a true and correct record.

**Moved:** Peter Gorman  
**Seconded:** Chrissie Burgess  
**Carried**

**MATTERS ARISING**

There were no matters arising from the minutes raised at the meeting

**FLAG OFFICERS' REPORTS**

The reports were taken as read with Allan Davidson's yard report to discussed further in the meeting.

Mike Quayle moved that the flag officers' reports be received.

**Moved:** John Setter  
**Seconded:** Peter Clark  
**Carried**

## **ANNUAL ACCOUNTS**

### **Overall summary of the Year's Performance to 31 July 2018**

We have reported a loss of \$14,757.00 against a budgeted loss of \$7,500.00 compared to a small profit of \$616.00 last year. This year's result includes over \$25,000 spent on repairs and maintenance around the club e.g. concrete slab at rear of restaurant to avoid water pooling, painting the entrance, significant electrical repairs in the kitchen and storeroom, clubrooms roof has been washed and sprayed with anti-lichen and new security cameras have been installed throughout the club. The bar's sound system was also upgraded.

With Jack and Sissy going we had to refit out the kitchen with equipment at a cost of nearly

\$20,000.00. Most of this was recorded as fixed assets, included a new prep fridge and an upgrade of the dishwasher. Due to hygiene requirements the kitchen is going to be refurbished over the Christmas period of 2018 with a budgeted cost of \$25,000.

Environmental regulations required us to fit a sump holding tank for the wash down in the yard. Given the opportunity to redevelop the yard, a temporary system has been installed at a significantly cheaper cost than originally estimated with a view to reusing the components in any permanent installation.

Net assets or equity is \$1,678,524 down from last year's \$1,693,280 which was reduced by this year's reported loss.

Following is a summary of the Club's main functions and activities and key variances to last year's results:

#### **Subscriptions:**

Subscription income was \$200,380, up on last years \$189,496. Subs did go up by \$5 but the main reason for the increase is that membership at 1 August 2018 upon which the subs are billed was up 46 members from the prior year (previous year we increased by 34 members)

#### **Use of Facilities:**

Net Facilities revenue was \$28,986, down slightly on last years \$30,260.

Income was up but repairs to the small boat ramp and wharf were up too which gave us this result.

**Bar:**

We had a net profit of \$4828 down considerably on last years \$21,066. Sales were up 1.54% on last year and the margin increased by 1% to be 51.94%. However, we have had considerable staffing issues over the last 8 months and this has contributed to our result. Our Laundry expenses doubled this year too – we have now changed suppliers.

**Travel Lift:**

Net income for the Travel Lift this year was \$89,708, up \$7046 on last years \$82,662. Income was up by \$23,622 but repairs to the travel lift amounted this year to \$20,000 more than last year.

**Social Events:**

The net cost of our social events this year was \$15,420 compared to \$12,125 last year. Income was up but expenses for ‘Other Social Events’ was also up by \$5643.00. Last year’s Oktober fest ran at an approx. \$4000 loss.

**Other Income:**

Other income at \$8,994 was up on last years \$7,214. (Mainly interest on our term investments)

**Premises Costs:**

Total costs for premises this year was \$232,908 up \$20,756 on last years \$212,152. Premises for the purpose of this report includes Building R & M, Grounds, Power, Insurance cleaning etc.

**Administration:**

The administration cost for the club for the year amounted to \$108,073, a reasonable reduction on last years \$115,665. The main savings came from reduced audit fees, postage, printing and stationery and sundry items. Bank and credit card fees were up by \$1900.00.

The main expenses anticipated for the year to come are the yard redevelopment and the kitchen upgrade.

There were no questions

**Moved:** Mike Quayle  
**Seconded:** Steve Lange  
**Carried**

## **ELECTION OF OFFICERS**

Mike Quayle advised that the following were elected unopposed.

Commodore –	Allan Davidson
Vice Commodore –	John Drayton
Rear Commodore –	Scott Wilson
Rear Commodore -	Menno Oortgieson
Treasurer –	Virginia Green
Committee -	Bruce Paulsen
	Steve Lange
	Jayne Freeman
	Ted Nation

There were no nominations for the role of Secretary, a person for this role would be sought following the AGM, the former Secretary Kim Harris supporting the committee meanwhile.

Adele Hardie has agreed to continue as Auditor for the next 12 months.

## **ELECTION OF HONORARY OFFICERS:**

Kevin Smith – Honorary Solicitor

John Levy was elected to Honorary Life Membership

## **PRESENTATION OF TROPHIES**

The following awards were presented:

- The Goldie Cup – for the most improved cruising performance – **Chrissie and Jack Lyons**
- Balsillie Memorial – Most improved Coastal Cruise – **Bruce Emirali and Suzee Freear**
- The Boatswain Award – for providing the most assistance to members – **Janet Shrive**
- The Columbia Award – for the person making the greatest contribution to the progress of the Club – **Menno Oortgiesen**
- The Capacious Trophy – for the largest fish – Not awarded.
- The Bridge Trophy – for the greatest boating mishap – **Trevor Burgess**

The Commodore made special mention of Kim Harris who has resigned from the committee. It was recognised that Kim had made a valuable contribution to the committee in the following roles;

General committee 2008 – 2012

Rear Commodore (Social) 2012 – 2014

Vice Commodore 2015 – 2017

Vice Commodore/Secretary 2017 – 2018

The Commodore also thanked Ryan Barrett for his help to the committee throughout the year at club nights

## **GENERAL BUSINESS**

### **Yard Redevelopment**

Allan Davidson spoke regarding the proposed yard redevelopment and the possibility of a joint venture with the Mana Marina Trust that consisted of 2 initial budgeted options, ie: Option 4: \$746,095.00 and Option 3: \$596,285.00. These Budgets exclude GST, are inflation adjusted for 3 to 4 years and include contingencies.

Both options remain within the combined MCC & Marina Company site foot print and existing resource consent rights. We each project largely shore based Civil Construction technology, there was a cost benefit working with local contractors, some being Club Members given our memberships diverse range of skillsets, to assist with managing costs.

Proposed plans and Project Scope details were circulated with a very preliminary time line.

**Option 4** is approximately \$150k more expensive than Option 3 with following advantages:

1. Controlled environment for trailer boat use, with revenues for vehicle entry; conservatively based upon 500 trailer boat members x 10 launches per year @ \$3.00 per is \$15k per annum income, water costs could be recoverable, so trailer boat revenue can be used over time to invest in dry stacking to further increase this membership sector.
2. Higher yard revenues with 3 more extra-large cradles & 2 more large, increasing current net income by an estimated \$30k per annum, along with reviewing current rates.
3. Earn higher revenues with ability to handle larger vessels from other regions instead of having to go to Waikawa, Nelson or other ports
4. Being able to meet increasingly more demanding H&S & EPA requirements a lot easier, reducing risk and compliance costs going forward



5. By offering 10yr long term boat trailer parking leases, we could raise an estimated \$80k
6. While yet to occur, there is the potential of option 4 a JV with the Marina Company. With our Fixed Asset contribution as part of this JV, we would assess the MCC asset value based on current income, ie: the Yard EBIT, which based upon this budget our assets would meet 50% of a JV capital contribution for Option 4, minimising any cash from MCC for the project.

A negative with Option 4 of a JV is the MCC could will up to half of the current Yard free revenue as well as depreciation write off. While doing Option 4 as an MCC standalone venture is not out of the question, the MCC would have to borrow either from commercial lenders or raise working capital from members via a bond issue. We would also lose the additional yard space that the Marina Company would bring to the JV without Marina Company involvement, our revenues may be unable to support debt servicing, so Option 4 is not as financially attractive as a standalone venture.

**OPTION 3** being \$150k cheaper Option 3 is more viable for MCC as a stand along project however there could be a period of up to 8 to 10 weeks that the travel lift may be out of operation.

An advantage with Option 3 is we can raise more funds from additional 10yr long term trailer boat parking cash with potentially 100 to \$120k in revenues, however raising revenues from trailer launching isn't possible unless it's a secure environment, which increases fencing costs, we can look at more closely if this is the preferred option.

Based upon a 3-year project time line with consultancy engagement from February/ March 2019, this could be pushed out to suit cash flow out but once we start its more cost efficient to keep momentum as there are significant project holding costs for work like this, a 5-year program means periods of inactivity adding costs.

### **Discussion:**

Eleanor Barret questioned what the potential income would be from lifting large vessels and how this would impact on the lifting of smaller vessels if the travel lift was modified for the larger vessels. Allan replied small vessels will still be able to be lifted so there should be no impact.

Brian Eames asked what the feedback process to members would be. Allan replied that he would investigate the current communication between Mana Marina Trust and MCC and ensure that members would be kept informed.

John Cameron raised the fact that he believed the future of MCC is entwined with the Marina Trust and stressed the importance of having some strategic plans around the relationship and future of both the entities.

Clive Glover Questioned what revenue MCC would be losing if the joint venture option was agreed. Allan replied that there is the potential losing half our yard revenues, however with good planning and increased income there was potential was to minimise this loss.

Brian Eames questioned whether the club should consider capping the trailer boat membership. Allan replied that the committee will have this discussion.

Chris McCallum raised the fact that there was a strategic plan done 15 years ago. The main concern at that point being the clubhouse is in the wrong place. He questioned whether the clubhouse should be relocated. Allan replied that he was aware of this strategic plan.

Chris also mentioned that the fiscal performance of the club is a concern and it seems that a lot of money has been going missing. Allan replied that the club has had to pay out for a lot of deferred maintenance in the past year, including roof repairs, kitchen equipment and the upcoming kitchen refurbishment.

Brian Eames questioned the possibility of employing a Club Manager. Allan replied that this has been discussed and the committee is looking into creating this position.

No other General Business was discussed.

### **Meeting closed 1655hrs**

Members moved to the Wardroom for refreshments

# MANA CRUISING CLUB INC

## PAST COMMODORES

\*Deceased

Period	Name	Flagship
1959-1962	R.C Goldie*	AWANUI
1962-1963	A.T Relling*	HOPE
1963-1965	R.W Bridge*	MARISTELLA
1965-1967	A.D Levy *	SEAFLYTE
1967-1968	I.J McMurdo*	NIRVANA
1968-1970	B.H Smith*	CHEZWHEN
1970-1972	D.C Holdaway*	SENGA
1972-1974	S.R Youmans	BOUREEN
1974-1976	Baron R Von Kohorn*	COLUMBIA
1976-1977	F (John) Cameron	DUFRESNE
1977-1979	D.W Bews*	WAITUI
1979-1981	K.W.J Murray	SUMMERTIME
1981-1983	M.R Dossor	WAIMARIE II
1983-1984	J.A Levy	RIPPLE II
1984-1986	C.F McCallum	TANGAROA
1986-1988	G.H Browne	CARLA II
1988-1990	B.J Simmonds	SMOKIE
1990-1992	J.W Roberts	FIDDLERS GREEN
1992-1993	B.J Jolliffe	SILENT FLIGHT
1993-1995	L.A Woodman	VANSARA
1995-1997	M. Murphy	WHITE LIE
1997-1999	J. Gault*	SILVER SPRAY
1999-2001	B. Kelly	BALSHAZAR
2001-2003	P. Robinson	SUNQUEST
2003-2005	D. Hansen*	CAPACIOUS
2005-2007	S. Voullaire	MARKTIME
2007-2009	T. Burgess	M*MATE
2009-2011	J. Weir	ADRENALIN
2011-2013	D. Squire	BOB
2013-2014	P. Mackay	WAIUTA
2014-2016	J. Setter	MATATAHI
2016-2018	M. Quayle	HUKAWAI
2018-2019	A. Davidson	CONTEMPO

## HONORARY LIFE MEMBERS \* Deceased

	AGM Elected	AGM Elected
E.F Bellman*	1967	N. Bell 1994
R.C Goldie*	1969	P.K & P.A Foster 1996
P.S De Muth*	1971	J. Gault* 2000
J.S Sewell	1971	C. Genet* 2000
I.J McMurdo *	1975	D. Page* 2002
R.W Bridge*	1975	P. Barnes* 2005
M.R Dossor	1985	D. Hansen* 2006
K.R Stevens *	1986	J. Barnes 2012
Mrs L.E Stringer *	1988	T. Burgess 2015
A.J Rendle*	1991	L. Young 2016
Baron R Von Kohorn*	1992	B. McIndoe 2017
D & Mrs S Baker	1993	
T* & Mrs D Baker	1993	

MANA CRUISING CLUB (INC)  
Officers and Staff FOR 2018/19 SEASON

**Commodore**  
Allan Davidson

**Vice Commodore**  
John Drayton

**Rear Commodore**  
Menno Oortgiesen

**Rear Commodore**  
Scott Wilson

**Committee**  
Jayne Freeman, Steve Lange,  
Bruce Paulsen, Ted Nation

**Honorary Secretary**  
Rob Paulin

**Honorary Treasurer**  
Virginia Green

**Independent Auditor**  
Adele Hardie

**Honorary Solicitor**  
Kevin Smith

**Office Manager**  
Cathy Scott

**Club Manager**  
Tony O'Connor

**Club Affiliations**  
International Order of The Blue Gavel (Charter 1978)  
New Zealand Coastguard Federation

Clubhouse 042331578  
Fax 042338415  
Email: [office@manacc.co.nz](mailto:office@manacc.co.nz)  
Website: [www.manacc.co.nz](http://www.manacc.co.nz)

## COMMODORE'S REPORT – ALLAN DAVIDSON

It has been an eventful year financially for our club and a busy time for our committee, in addition to the yard activities, we have:

- Refurbished our kitchen
- Taken the restaurant and functions management in house
- Employed a Club Manager

Other projects underway or being planned, in accordance with the Mana Cruising Club's Long-Term Strategic Plan, include:

- East yard subcommittee under Past Commodore Dave Squire is progressing with preliminary costing and concepts for the proposed east yard trailer ramp.
- West yard subcommittee under Past Commodore John Weir, is tasked with the travel lift finger replacement, yard H&S improvement and environmental management.
- Tony our Club Manager is working with the committee improving hospitality. Phase 1 retaining function revenues in house has been completed. Phase 2 ensuring we improve restaurant performance is underway.
- Preparation for our 60<sup>th</sup> Jubilee opening celebration.
- Working more closely with Mana Marina Company, a significant stake holder group in MCC membership.

Challenges the committee have dealt with as the year progressed include our communication of yard pricing and restructuring. The pace of change has been difficult for some and I acknowledge that communication with members was at times sporadic, unfortunately a consequence of limited resources and time.

Risks identified with the kitchen and the club power supply shortly after the 2018 AGM required immediate attention, these projects were planned for completion over the Christmas holidays and this was achieved.

Following the 2018 AGM, our catering contractor resigned on 27<sup>th</sup> October 2018, the committee then decided to take the catering business back in house. This prompted a review of all Club revenue sources, ensuring we could afford the expenditure while maintaining surpluses for dealing with the Option 3 and 4 longer term plans.

It was a stressful time for the committee and for those members assisting the committee. Some provided their skills over their holiday period to help the committee with these projects. Special mention to Ted Nation who managed the kitchen refurbishment and Tim Barrett who managed the power upgrade, neither project would have succeeded without their valuable contribution so thank you on behalf of our members.

Hospitality is under club management and Tony O'Connor is responsible for the day to day management issues here. This frees up the Committee to focus on the Club issues. Tony's role with future Committees is the cornerstone of our Clubs future success, with professional management allowing the Club to realise its hospitality potential, we have a unique environment and our next goal is enhancing this.

## Long Term Planning

Changing long term Club practices is difficult, however our members needs are changing and the commercial environment that our hospitality and yard services work within is becoming more onerous with increased regulation and compliance. When any potential risk associated with our clubs operations are identified, it's our duty to responsibly manage these risks with strategies and processes that protect member's interests. A significant tool to assist the club to remain relevant to the members and the community in the future is our Strategic Plan. This has evolved through several committees.

In 2016 new Commodore Mike Quayle advised his committee:

*"I think the time has come for a full review of the club's operations, and to move the governance and management structures onto a commercial footing so the club runs as a business. In saying this however, we must never overlook the needs of our members."*

*"To succeed, clubs need to recognise that there has been a shift from the original genesis on clubs as a community of common-minded people to the current situation where clubs have become a venue for the community in general"*.

We have a collaborative document, initially conceived as the yard asset management plan in 2014, evolving into its current form passing through subsequent Committees and the genesis of our current Strategic Plan, a living document developed from several years of Committee, Past Commodore and Flag engagement.

Mike's comment is particularly pertinent, *"Never overlook the needs of our members"*. Committee and Flags recognise we are a member owned club, not a business, our Rules state:

*"The objectives of the Club shall be the encouragement of pleasure boating in all facets, the encouragement of safe boating and such other matters and purposes connected with the welfare and development of the Club"*.

We have equal membership of vessel types, moored and trailer craft, and we are tasked with operating two separate businesses with associated commercial risk but these exist to support members so it is imperative your Committee considers these sectors equally.

Going forward the strategic plan can be updated by new Committees, identifying and mitigating any perceived risks with actions that reflect our club's direction at the time, it will provide transparency for members and a guide for future committees planning to protect current and future member interests.

This year's committee have added financial goals and time lines:

- Improving yard and hospitality return on investment enabling self-funding from revenues, including depreciation, maximising tax neutral benefit to members.
- With clubs business operations, self-funding, we can ensure member's fees are retained to fund yard and house infrastructure development in advance, instead of using debt.
- To better cater for both moored and trailer craft members.

Achievements to date required a dedicated Committee, flags and staff. This year's Committee was a perfect mix of complementary skills sets, enabling us to achieve a lot in a short time. I am extremely grateful for the support of such a selfless and dedicated group of people, their contribution saved our Club thousands in professional and trade help. It's been my pleasure to share these projects with them and I look forward to the results of their future endeavours.

A huge thanks to our Club Manager Tony, I look forward to improvements you are implementing, and thanks to our kitchen staff for stepping up at a difficult time, and to our office, yard, bar staff and guidance from our Past Commodores, all key people dedicated to making our Club function for its members.

Regretfully some Committee have elected not to stand this year, thank you for your dedication and steady hand at the financial helm as Club Treasurer Virginia, and Jayne for your dedication and support.

I have elected not to stand for the Commodore's role, it is a big year for our Club with its 60<sup>th</sup> Jubilee. Menno is the most experienced Flag on our Committee and our longest standing Committee member, he is a socially active, well recognised and respected member within the club, I believe he will perform the Commodores role admirably.

I have found the competing demands of business, family and club challenging time wise and after evaluation of these issues I have put my name forward for rear commodore to continue as part of the new Committee and to assist Menno, Vice Commodore John and Tony with hospitality improvements and the Strategic Plan, these are critical to the value that the club provides for its members.

For the first time since 2014 when I joined the committee, there will be a vote for positions and Flags at this year's AGM, it's great to see members willing to contribute. When voting please consider the skill set each applicant brings to the Committee, we are in a critical stage of development, retention of knowledge and process provides efficient progress toward the clubs objectives.

Finally thank you to our membership for your support, feedback and patience over this year, our club is unique, it's yours and it was an honour being your Commodore.

Whakawhetai ki a koe ka kite wawe i a koe (Thank you and see you soon).

Allan Davidson  
Commodore, Mana Cruising Club

## **REAR COMMODORE REPORT – HOUSE, MENNO OORTGIESEN**

Thank you again to the clubs sponsors for helping us enhance the events held through the year.

We have managed to plan some great events through each year, if you have any ideas or suggestions for boating events, activities, come let us know.

Keep an eye on the events board, proving very popular for keeping up to date on the upcoming activities.

A great addition to our resources is having Tony, the Club Manager on board, a lot more functions coming through & gradual improvements to the clubroom environment.

The Porthole Bistro has been serving a good steady offer of club dining, good to see the popularity of the Sunday Roasts & Bingo.

Thank you all for your support throughout the year, I look forward to catching up again with you in the club.

## **REAR COMMODORE’S REPORT – YARD, SCOTT WILSON**

The Yard has seen a lot of activity this year, since being appointed as Rear in charge of the yard at the 2018 AGM, we have achieved the following activities:

- New XL Cradle
- Upgrading the Club Room and Yard power supply
- Restructuring of revenues from Yard and Dinghy locker assets to reflect cost of operation and asset depreciation
- Restructuring the Yard staff to improve financial performance
- A 10 year plus service life refurbishment of the Travel Lift

Other projects underway or being planned, in accordance with the Mana Cruising Club’s Long-Term Strategic Plan, include:

- East Yard Sub Committee under Past Commodore Dave Squires, progressing with preliminary costing and concepts for the proposed East Yard trailer ramp.
- West Yard Sub Committee under Past Commodore John Weir, tasked with the Travel Lift finger replacement, Yard H&S improvement and environmental management.

It is important that our Yard continues to operate competitively, profitably, and productively. With a new Yard team, it was an opportune time for an objective review, it was fortunate that our new Commodore had previously been involved with the Yard, had a clear direction and supported the Yard team’s objectives.



Closer review of historical financial information revealed yard revenues were insufficient to cover full depreciation, charges had not changed for 3 years, infrastructure replacement financial planning hadn't been allowed for and with major costs over the next decade we faced either incurring debt to cover these costs or using membership fees.

Notably it had become cheaper to store a vessel in the Yard than the water, our booking system was ineffective, Travel Lift bookings were managed arbitrarily, major maintenance on the Travel Lift was overdue, main Club power supply was in jeopardy and yard maintenance wasn't being carried out to a reasonable standard.

We have made investments in our future, it's now not cheaper to have your vessel out of the water than in, November and December doubling of charges has been removed. We now have a 3 tier, time-based charge, each 2 week apart. Non-members pay a competitive commercial price; members get a 30% discount.

We are progressing with a major refurbishment of the Travel Lift. The Yard Manager's job has been disestablished and we employ Travel Lift Operators reporting to the Club Manager, with TL operator costs recovered from lift activity as opposed to being paid to wait. Yard services can be booked online and we have the beginnings of a computerised management system.

It's early days for your Yard team, there is much to do. It's great to have our Club Manager onboard and we look forward to progressively planning and implementing Option 3 of our strategic plan.

## MEMBERSHIP STATISTICS

	Honorary Life	Life	Regular	Country	Veteran	Associate	Total
2019	9	18	555	153	75	92	902
2018	10	19	569	161	74	97	930
2017	10	20	519	172	62	91	874
2016	9	22	511	170	63	86	862
2015	10	21	507	168	60	61	828
2014	10	21	536	150	59	74	850
2013	9	22	560	145	59	82	877
2012	9	23	553	152	58	76	871
2011	11	26	558	128	51	70	844
2010	11	24	569	137	46	75	862
2009	12	25	558	140	46	69	850
2008	12	26	552	140	54	68	852
2007	12	26	538	141	50	66	833
2006	12	26	531	133	45	67	814
2005	11	26	491	135	46	49	758
2004	12	25	452	121	41	38	691
2003	15	30	399	141	40		625

## VESSEL REGISTER

	Launches	Keel Yachts	Multi Hulls	Trailer Yachts	Trailer Craft	Total
2019	208	161	13	3	381	766
2018	214	174	15	3	379	785
2017	218	187	17	7	350	779
2016	218	177	20	5	343	763
2015	227	177	24	7	319	754
2014	233	176	26	10	309	754
2013	230	176	25	12	308	751
2012	225	175	25	12	284	721
2011	229	182	22	13	259	705
2010	216	214	12	14	274	730
2009	214	174	26	15	208	637
2008	220	173	22	15	255	685
2007	217	170	23	13	247	670
2006	228	185	18	13	247	691
2005	213	189	16	16	231	665
2004	191	173	10	12	198	584

## PORT CAPTAINS

Townsville:	G Woodman	New Plymouth:	N Cleland
Gulf Harbour:	Charles Clark	Nelson:	P Faulkner
Tauranga:	Dawn Kettlewell	Dunedin:	Bill & Margaret McIndoe
Gisborne :	E Ellmers	Bluff:	Paul Pascoe

**MANA CRUISING CLUB (INC)**  
**STATEMENT OF FINANCIAL PERFORMANCE**  
FOR THE YEAR ENDED 31 July 2019

	2019	2018
	\$	\$
REVENUE		
Net Operating Results	Note 2	
Subscriptions	200,332	200,380
Use of Facilities	53,216	28,986
Bar	5,498	4,828
Restaurant	5,038	0
Fuel Royalties	5,106	5,087
Travel Lift	75,633	89,708
Regalia	1,176	1,221
Travel Guides	1,257	2,441
Social Events	-5,505	-15,420
Other Income	6,756	8,994
Gain/Loss on Disposal of Assets	-565	0
	<u>347,943</u>	<u>326,225</u>
EXPENSES		
Premises		
Building R & M	48,639	36,366
Grounds	27,326	33,374
Power	24,288	20,902
Insurance	26,162	21,695
Cleaning	36,768	34,182
Rates	13,148	12,330
Security	7,312	4,702
Depreciation buildings, grounds	69,980	69,357
	<u>253,622</u>	<u>232,908</u>
Administration & Other		
Accounting and Computer	5,376	4,191
Audit Fees	1,107	1,000
Salaries & ACC	86,381	62,395
Postage, Printing and Stationery	9,590	7,725
Subscriptions	7,131	5,360
Sundry	5,983	9,026
Bad Debts	1,357	428
Web Site	2,351	2,382
Telephone	4,363	4,014
Donations	14,019	-110
Bank and Credit Card Charges	7,105	7,692
Depreciation office F & E	3,927	3,970
	<u>148,690</u>	<u>108,073</u>
(Net Deficit)	<u><u>-54,369</u></u>	<u><u>-14,757</u></u>

*The accompanying notes form an integral part of these financial statements.*

**MANA CRUISING CLUB (INC)**  
**STATEMENT OF FINANCIAL POSITION**  
AS AT 31 July 2019

	2019	2018
	\$	\$
<b>EQUITY</b>		
General Reserve Opening Balance	529,661	544,417
(Deficit) for year	-54,369	-14,757
Revaluation Reserves	1,148,863	1,148,863
<b>TOTAL EQUITY</b>	<u>1,624,155</u>	<u>1,678,524</u>
Represented By:		
<b>CURRENT ASSETS</b>		
Cash and Bank Accounts	34,147	66,263
Deposits & Investments	230,000	230,000
Bar Stock	7,552	11,478
Regalia Stock	5,135	4,818
Accounts Receivable	41,897	28,510
Prepaid Insurance	29,855	20,192
GST Refund Due	2,616	4,735
<b>Total Current Assets</b>	<u>351,202</u>	<u>365,996</u>
<b>NON-CURRENT ASSETS</b>		
Fixed Assets	Note 4 1,345,580	1,384,142
<b>Total Non-Current Assets</b>	<u>1,345,580</u>	<u>1,384,142</u>
<b>TOTAL ASSETS</b>	1,696,782	1,750,138
<b>CURRENT LIABILITIES</b>		
Accounts Payable & Accrued Expenses	Note 3 45,068	45,473
<b>Total Current Liabilities</b>	<u>45,068</u>	<u>45,473</u>
<b>OTHER LIABILITIES</b>		
Travelift Bonds	11,585	11,585
Prepaid Travelift Charges	5,748	7,766
Provision for Holiday pay / Alternative leave	10,227	6,790
Suspense	0	0
<b>TOTAL LIABILITIES</b>	<u>72,628</u>	<u>71,614</u>
<b>NET ASSETS</b>	<u>1,624,155</u>	<u>1,678,524</u>

Signed on behalf of the Committee.

Commodore Allan Davidson  Date: 16/09/19

Treasurer Virginia Green  Date: 16/9/19

*The accompanying notes form an integral part of these financial statements.*

**MANA CRUISING CLUB (INC)**  
**NOTES TO THE FINANCIAL STATEMENTS**

**1 STATEMENT OF ACCOUNTING POLICIES**

(i) BASIS OF REPORTING

The financial statements have been prepared on an historical cost measurement basis using the principles of accrual accounting and are GST exclusive with the exception of Accounts Payable and Accounts Receivable, which include GST

(ii) FIXED ASSETS AND DEPRECIATION

All fixed assets are stated at historical cost except for;

- the Club House and Ground Improvements which are shown at 2005 indemnity value.  
- the section of the Breastwork purchased from Mana Marina Paremata Ltd for \$1 and revalued at 31st July 04 to reflect fair value. The revaluation was based on the original construction cost in 1992 less depreciation.

- moorings - Mana CC owns 4 moorings outright, a 50% share of 24 moorings with Pelorus BC, a 50% share of 26 moorings with Waikawa BC, and a 33.3% share of 22 moorings with Pelorus and Waikawa.

A value of \$3,422 each has been applied for our equivalent full ownership of 36.33 moorings

Depreciation is calculated on a straight line basis as follows:

Buildings	2.5%	Plant & Off Equip	20%-67%
Travelift & Wharf	5%	Other	10%
Grounds	100%	Moorings	nil

(ii) OTHER ASSETS

Stocks are valued at cost on an Average Cost basis.

**2 TRADING REVENUE**

	<b>2019</b>	<b>2018</b>
SUBSCRIPTIONS	<b>\$</b>	<b>\$</b>
Regular	163,258	160,883
Associate	7,638	7,722
Country	20,653	22,826
Veteran	3,713	3,305
Entrance Fees	5,070	5,643
	<u>200,332</u>	<u>200,380</u>

	<b>2019</b>	<b>2018</b>
USE OF FACILITIES	<b>\$</b>	<b>\$</b>
Parking Hard Stand	4,171	7,313
Wharf	10,781	8,547
Berthage	5,322	5,322
Dinghy locker	5,019	2,217
Hall hire	29,560	29,958
Courtesy Coach	-	193
Rent Received	11,621	9,009
Donations	4,034	(13,049)
	<u>70,508</u>	<u>49,510</u>
Small Boat Ramp	35	2,652
Wharf	208	1,374
Moorings	15,821	15,271
Depreciation	1,227	1,227
	<u>17,291</u>	<u>20,524</u>
	<u>53,216</u>	<u>28,986</u>

*The accompanying notes form an integral part of these financial statements.*

	<b>2019</b>	<b>2018</b>
BAR	<b>\$</b>	<b>\$</b>
Sales	211,531	233,445
Cost of Sales	<u>97,808</u>	<u>112,177</u>
Gross profit	113,723	121,268
Bar Salaries	56,390	62,719
Laundry (Table Cloths)	9,005	12,103
Glasses & Sundry	5,429	4,509
Gas Bottles	3,519	4,368
Licence	1,040	2,381
Courtesy Coach	-	1,219
Handle Club	60	378
Bar R & M	1,840	3,497
Beer Service & Cylinder Hire	1,341	1,506
Plant Hire	2,132	2,132
Coffee Machine	421	331
Chain Locker Draw	9,069	8,037
Business Card Draw	487	678
Bar Tab/Raffle	2,220	1,260
Depreciation	<u>15,272</u>	<u>11,322</u>
	<u>108,224</u>	<u>116,440</u>
	<u>5,498</u>	<u>4,828</u>
	<b>2019</b>	<b>2018</b>
RESTAURANT	<b>\$</b>	<b>\$</b>
Sales	141,026	-
Cost of Sales	66,888	-
Gross profit	<u>74,138</u>	<u>-</u>
Restaurant Salaries & Wages	62,707	-
Replacements	6,063	-
Utilities	<u>330</u>	<u>-</u>
	69,100	-
	<u>5,038</u>	<u>-</u>
	<b>2019</b>	<b>2018</b>
TRAVELIFT	<b>\$</b>	<b>\$</b>
2 way lifts	41,558	35,212
(Prepayment Discount)	(215)	(114)
Cradle hire	103,359	102,606
Transporter	6,350	7,540
Special	7,526	3,982
Lift & Hold	5,323	10,356
	<u>163,900</u>	<u>159,582</u>
Wages/Contract	27,856	21,255
Fuel & Oil	2,546	2,334
Repairs etc	23,423	27,906
Rubbish removal	20,519	5,546
Depreciation	<u>13,923</u>	<u>12,833</u>
	<u>88,268</u>	<u>69,874</u>
	<u>75,633</u>	<u>89,708</u>

*The accompanying notes form an integral part of these financial statements.*

		<b>2019</b>		<b>2018</b>	
REGALIA		<b>\$</b>		<b>\$</b>	
Sales		4,502		4,109	
Cost of Sales		<u>3,325</u>		<u>2,888</u>	
		<u>1,176</u>		<u>1,221</u>	
		<b>2019</b>		<b>2018</b>	
FIORDLAND & STEWART ISLAND GUIDES		<b>\$</b>		<b>\$</b>	
Sales		2,189		3,975	
Cost of Sales		<u>932</u>		<u>1,534</u>	
		<u>1,257</u>		<u>2,441</u>	
		<b>2019</b>		<b>2018</b>	
SOCIAL EVENTS		<b>\$</b>		<b>\$</b>	
Takings		983		2,635	
Raffles		13,367		11,501	
Fishing Competition		956		1,778	
Sailing		<u>370</u>		<u>407</u>	
		<u>15,675</u>		<u>16,322</u>	
Opening Day		3,647		2,933	
Other events		<u>17,533</u>		<u>28,809</u>	
		<u>21,180</u>		<u>31,742</u>	
		<u>(5,505)</u>		<u>(15,420)</u>	
		<b>2019</b>		<b>2018</b>	
OTHER INCOME		<b>\$</b>		<b>\$</b>	
Sponsorship		-		391	
Interest		<u>6,756</u>		<u>8,603</u>	
Total Other Income		<u>6,756</u>		<u>8,994</u>	
		<b>2019</b>		<b>2018</b>	
3 ACCOUNTS PAYABLE & ACCRUED EXPENSES		<b>\$</b>		<b>\$</b>	
Trade Creditors		<u>43,173</u>		<u>44,553</u>	
Provision for Chain Locker prizes		<u>1,895</u>		<u>920</u>	
		<u>45,068</u>		<u>45,473</u>	
4 DEPRECIATION SUMMARY					
	Cost or	2018 Book	Net Additions	Depreciation	2019 Book
	Valuation	Value	(Disposals)	Charge	Value
	\$	\$	\$	\$	\$
Buildings	2,059,487	957,500	40,660	47,423	950,737
Travel Lift and Equipment	328,107	176,864	2,850	13,923	165,790
Moorings	124,324	124,324	0	0	124,324
Wharves	143,593	7,360	0	1,227	6,133
Bar/Restaurant Equipment	95,811	23,686	12,938	12,740	23,884
Radio Equipment	356	0	0	0	0
Grounds and Equipment	414,663	82,561	3,294	22,557	63,297
Office Equipment	62,227	4,971	4,413	3,927	5,457
Furniture	60,027	3,462	916	1,612	2,766
Kitchen Equipment	48,438	3,415	696	920	3,192
	<u>3,337,033</u>	<u>1,384,141</u>	<u>65,767</u>	<u>104,328</u>	<u>1,345,580</u>

*The accompanying notes form an integral part of these financial statements.*

# **INDEPENDENT AUDITOR’S REPORT**

## **To the Members of Mana Cruising Club (Incorporated)**

### **Opinion**

We have audited the accompanying performance report of Mana Cruising Club (Incorporated) on pages 1 to 3, which comprise the statement of financial position as at 31 July 2019, the statement of financial performance for the year then ended, the statement of accounting policies and other explanatory information.

In my opinion, the accompanying performance report presents fairly, in all material respects, the financial position of Mana Cruising Club (Incorporated) as at 31 July 2019, and its financial performance and its cash flows for the year then ended in accordance with the requirements of Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit), issued in New Zealand by the New Zealand Accounting Standards Board, relevant to reporting financial position, financial performance and cash flows.

### **Basis for Opinion**

I conducted my audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). My responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Performance Report section of our report. I am independent of Mana Cruising Club (Incorporated) in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Other than in my capacity as auditor I have no relationship with, or interests in, Mana Cruising Club (Incorporated).

### **Executive Committee’ Responsibility for the Performance Report**

The Executive Committee are responsible on behalf of the entity for:

- (a) the preparation and fair presentation of the performance report which comprises:
  - the statement of financial performance, statement of financial position, statement of accounting policies and notes to the performance report in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For Profit) issued in New Zealand by the New Zealand Accounting Standards Board, and
- (c) for such internal control as the Executive Committee determine is necessary to enable the preparation of a performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Executive Committee are responsible on behalf of the entity for assessing the entity’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive Committee either intend to liquidate the entity or to cease operations, or have no realistic alternative but to do so.




## **Auditor's Responsibilities for the Audit of the Performance Report**

My objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs (NZ), I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Executive Committee and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.

I communicate with the Executive Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.



Adele's Business Support Limited  
Lower Hutt  
12 September 2019

# CRUISING TROPHIES

## GOLDIE CUP

(Awarded for the most improved cruising performance)

1963	J Crabb	1964	B M Blundell
1965	I J Mc Murdo	1966	I & R Singleton
1967	W P F Fetch	1968	D Van Hoogenhuyze
1969	R L Lilburne	1970	J Carney & D Broome
1971	J H Mc Queen	1972	J K Collins
1973	Baron Ralph von Koborn	1974	JNK Mansell
1975	K W J Murray	1976	T E A Rogers
1977	J S Gault	1978	F G Simpson
1979	F Cree	1980	P Wunsch
1981	C F Mc Callum	1982	R W Bridge
1983	L A Woodman	1984	P K Foster
1985	R W Taylor	1986	C Montford
1987	B W Mantell	1988	R W Taylor
1989	A J Black	1990	K a Mc Millan
1991	J & K Crimp	1992	R & D Macintosh
1993	W & H Naylor	1994	J Miller & K Luck
1995	B & A Thompson	1996	Jolliffe Family
1997	not awarded	1998	G Smith & G Martin
1999	R & B Mantel	2000	Virginia reel
2001	J Kerr & J Tucker	2002	not awarded
2003	M Paulin	2004	P & J Wright
2005	T & J Braddock	2006	Brian Eames
2007	Bill Bryford	2008	Brian Eames
2009	Bruce & Gina Blayney	2010	Matt & Jo Paulin
2011	Matt & Jo Paulin	2012	Bruce & Gina Blayney
2013	Brian Eames	2014	Brian Bell
2015	not awarded	2016	Janie Walker & Dean Porter
2017	J Boele van Hensbroek	2018	Chrissie & Jack Lyons

## BALSILLIE MEMORIAL TROPHY

(Awarded for the most improved Coastal Cruise)

1975	W Windley	1976	Baron Ralph von Kohorn
1977	Baron von Ralph von Kohorn	1978	W Treweek
1991	M R Ellmers	1992	R Gaskell
1994	W Munroe	1996	G Smith & G Martin
1998	not awarded	1999	B Byford
2000	not awarded	2001	J Blake – Palmer
2002	Ross Crowe	2003	not Awarded
2004	Steve Voullaire	2005	R Macintosh
2006	not awarded	2007	B Romeril
2008	Wayne Lawrence	2009	Trevor Douglas
2010	not awarded	2011	Dave Chalmers
2012	Brian Eames	2013	Owen & Gaylene Neal
2014	not awarded	2015	Rob Paulin
2016	Brenda & Andy Bell	2018	Bruce Emirali & Suzee Freear

## SERVICE AWARDS

### COLUMBIA AWARD

(Awarded to the person making the greatest contribution to the progress of the club)

1976	J N K Mansell	1977	F J Cameron
1978	N D Broadwith	1979	K W J Murray
1980	J P Hollings	1981	D S Mexted
1982	C K Stone	1983	L E Stringer
1984	M R Dosser	1985	A J Rendle
1986	K R Stevens	1987	R J Nicol
1988	K R Stokes & I J Casey	1989	The MOD's (Mana Officers of the Day)
1990	B J Jolliffe	1991	B J Simmonds
1992	L A Woodman	1993	N Bell
1994	P & P Foster	1995	J Grundy
1996	T Hyde	1997	not awarded
1998	not awarded	1999	I Longstaff
2000	Don Clapcott	2001	not awarded
2002	Hoki Young	2003	Sue Roberts
2004	John Miller	2005	Dennis Hansen
2006	Sue Roberts	2007	Sue Roberts
2008	Dave Squire	2009	Dennis Hansen
2010	Penny Gorman	2011	Hoki Young
2012	Jeff Barnes	2013	K P Marine
2014	Marlborough Radio	2015	Peter & Penny Gorman
2017	Eleanor Barrett	2018	Menno Oortgiesen

### BOATSWAINS AWARD

(Awarded to the person providing most assistance to members)

1994	L Young	1995	L Flowers
1996	L Young	1997	Bryan Jones
1998	J Jamieson	1999	Don Clapcott
2003	Mana Coastguard	2004	Kim Harris
2005	Dave Thorpe	2006	Paul Vivieen
2007	Dave Thorpe	2008	Laurie & Mark Greene
2009	Chrissie Burgess	2010	Bill & Margaret Mc Indoe
2011	Trevor Burgess	2012	Sue Roberts
2013	Graeme Harding	2014	Neville Nitsche
2015	Trevor Burgess	2016	Kevin Shoebridge
2017	Russell Lowther	2018	Janet Shrive

## RACING TROPHIES

### RELLING CUP

(Awarded to the winning Club member of six –race handicap sailing series)

1967	S R Youmans	1968	K W J Murray
1969	S R Youmans	1970	A J Rendle
1971	E J Pinkney	1972	A J Rendle
1973	S R Youmans	1974	D J Rendle
1975	D J Rendle	1976	H H Wagstaff

1977 P T Tuohy  
 1979 R D Bradey  
 1981 P E Hogg  
 1983 E J Pinkney & M Mc A Julian  
 1985 J A Levy  
 1987 E J Pinkney  
 1989 J A Levy  
 1991 B S Thompson  
 1993 J W Roberts  
 1995 R Vallance  
 1997 W Piper & S Emery  
 1999 E Fisher  
 2001 R Johnston  
 2003 R Johnston  
 2005 R Kelleher  
 2007 R Kelleher  
 2009 A Bullyment  
 2011 M & S Hall  
 2013 B Cowper  
 2015 W Roberts  
 2017 R Johnston

1978 S G Drew  
 1980 A J Rendle  
 1982 R C Cooney  
 1984 G H Browne  
 1986 W Young & G Gill  
 1988 J W Roberts  
 1990 W F Parris & A L Tait  
 1992 B C Burgess  
 1994 J A Levy  
 1996 J A Levy  
 1998 A Bullyment  
 2000 E Fisher  
 2002 P & P Gorman  
 2004 G Oliver  
 2006 B Cowper  
 2008 W & S Roberts  
 2010 R & L Haagh  
 2012 M & S Hall  
 2014 J Bullyment  
 2016 R Haagh

### MARK ELLMERS TROPHY

(two handed winter yacht race series)

1994 A & P Mc Vicar	1995 A & P Mc Vicar
1996 A & P Mc Vicar	1997 D Squire & J Cowie
1998 B Dorwick	1999 J Jamieson & C Love
2000 R & B Vallance	2001 S Norton
2002 M & S Smith	2003 N Signal & C Allwood
2004 E Fisher & C Glover	2005 N Signal C Allwood
2006 J Setter & G Key	2007 J Setter & G Key
2008 B Romeril	2009 I & J Richards
2010 P & P Gorman	2011 M & B Treweek
2012 C Glover	2013 K Beach
2014 C Hathaway	2015 H MacRae
2016 D Chalmers	2017 K Beach
2018 K Beach	

### THOMAS ROSS CHALLENGE CUP ( SHORT CUP)

Awarded to the winner from Lowry Bay to Port Underwood on Handicap

1978 P D King	1979 M R Gardiner
1980 P D King	1981 R W Bridge
1982 K A Gibson	1983 C A Genet
1986 B J Dowey	1987 C A Genet
1988 J R Gilbert	1989 J R Gilbert
1990 W F Parris & A L Tait	1991 C A Genet
1992 A Mc Vicar	1993 C A Genet
1995 W F & C E Parris	1996 R Kelleher
1997 not presented	1998 G Morris
1999 C A Genet	2000 J Hodges

2001	P Mc Chesney	2002	not awarded
2003	C Clark	2004	not awarded
2005	not awarded	2006	not awarded
2007	R & P James	2008	R & A Lovell
2009	M & S Hall	2010	R & L Haagh
2011	A Robertshawe	2012	H Braddock
2013	D Middleton	2015	not awarded
2016	not awarded	2017	not awarded

## BRASS MONKEY TROPHY

(Relling Cup mid winter series line honours points trophy)

1982	W A TrewEEK	1983	M F Cavaye
1984	B Cooper	1985	B Cooper
1986	J Mines (RPNYC)	1987	G Koorneef
1988	E J Pinkney	1989	E J Pinkney
1990	J Askew (EBBY & MBC)	1991	B C Saunders
1992	N Pakmer	1993	J Benton
1994	J A Levy	1995	J A Levy
1996	J A Levy	1997	G Morris
1998	G Morris	1999	S Norton
2000	R Kelleher	2001	J Hodges
2002	J Hodges	2003	R Kelleher
2004	R Kelleher	2005	R Kelleher
2006	R Johnston & J Hodges	2007	R Kelleher
2008	R Johnston	2009	R Johnston
2010	R Johnston	2011	R Johnston
2012	R Johnston	2013	R Johnston
2014	D Porter	2015	R Johnston
2016	R Johnston	2017	R Johnston
2018	A Playford		

## COASTAL WINTER CUP

(awarded to the winner of the 6 race handicap open sailing series)

1983	E J Pinkney & M Mc Julian	1984	JH Browne
1985	J A Levy	1986	W Young & G Gill
1987	E J Pinkney	1988	J W Roberts
1989	J A Levy	1990	W F Parris & A L Tait
1991	B S Thompson	1992	W Mc Donald
1993	J W Roberts	1994	J A Levy
1995	R Vallance	1996	K & L Mc Pherson
1997	L Woodman	1998	not awarded
1999	not awarded	2000	not awarded
2001	not awarded	2005	P & P Gorman
2006	J Hodges	2007	C & M Clark
2008	C Lally & M Williams	2009	P & J Brown
2014	P Weeks	2015	S Law

## TWO HANDED TROPHY

(two handed race)

1984	R H Spearman & PT Tuohy	1985	R C Cooney & J A Levy
1986	F R McMahon & R Flynn	1987	R J G Tonkies & F P Carre
1988	F R McMahon & B Fry	1989	G W Morris & P Blain
1990	J W Roberts, ED Fisher = N P Barrowman, K Latimer		
1991	A Mc Vicar	1992	R Hume & B Joliffe
1993	S Barnes & B Joliffe	1994	C Parris & K Murray
1996	A Tait & W Parris	1997	R Kelleher & D Cook
1998	W Piper & M Pickney	1999	W Piper & M Pickney
2000	G Oliver & R Lane	2001	P Mc Chesney & D Amundson
2002	M Williams & C Lally	2003	M & C Clark
2004	M Williams & C Lally	2005	M Williams & C Lally
2006	M Williams & C Lally	2007	J Setter & H Knowles
2008	B Romeril	2009	C Lally & M Williams
2010	N & M Mc Keown	2011	H Macrae
2013	B Romeril	2014	Clive Glover
2015	R Hemera	2016	H MacRae
2017	not awarded		

## BARTON MARINE CUP (From 1996 Interclub Youth Challenge)

( Cruising division of the winter series)

1988	F R Mc Mahon	1989	A J Rendle
1990	J Stent	1991	A J Rendle
1992	P Cottier	1996	Titahi Bay BC
1997	Plimmerton B C	1998	not awarded
2005	M & S Hall	2006	B & M Romeril
2007	not awarded	2008	not awarded
2009	M & J Paulin	2010	W & S Roberts
2011	M & S Hall	2012	C Glover
2013	W Roberts	2014	Ross Hemera
2015	S Law		

## LOMBARD LOG

(Highest Overall points in yacht races for the season)

1989	J R Gilbert	1990	N.P Barrowman
1992	A McVicar	1993	R Hume
1994	J Levy	1995	R Kelleher
1996	A Mc Vicar	1997	R Kelleher
1998	W & S Roberts	1999	not awarded
2000	not awarded	2001	not awarded
2002	P & P Gorman	2003	M Smith
2004	W & S Roberts	2005	P & P Gorman
2006	P & P Gorman	2007	R Kelleher
2008	C Lally & M Williams	2009	C Lally & M Williams
2010	P & P Gorman	2011	B & M Romeril
2012	C Glover	2013	M Hall
2014	R Hemera	2015	S Law
2016	R Haagh	2017	W Roberts
2018	H MacRae		

## **SELWYN GILES MEMORIAL TROPHY**

(his and hers race)

1994	B & S Dunnett	1995	K Murray & J Braddock
1996	B & L Jollife	1997	L & S Woodman
1998	D O'Neil	1999	W & S Roberts
2000	D Claridge & M Brady	2001	K Ratcliffe & R Scott
2002	K Best	2003	M & E Smith
2004	not awarded	2005	J & K Clark
2006	M & S Hall	2007	W Roberts & K Dowers
2008	R & L Haagh	2009	C Lally & M Williams
2010	C Lally & M Williams	2011	I & J Richards
2012	P & P Gorman	2013	I & J Richards
2014	Clive Glover	2015	P Gorman
2016	Clive Glover	2017	not awarded

## **FISHING TROPHIES**

### **TAMAHINE TROPHY**

1998	Dick Cook	1999	Dick Cook
2000	not awarded	2001	Richard Watt
2002	not awarded	2003	not awarded
2004	Brett Barnes	2005	Brian Eames
2006	Not Awarded	2007	John Kelly
2008	Ivan Tuite	2009	Brett Barnes
2010	Sandra Hansen	2011	Rob Paulen
2012	Rob Everson	2013	Marty Joe
2014	Tom Atmore	2015	Brent Hanson
2016	John Wood		

### **CAPACIOUS TROPHY**

(awarded to angler with Largest Fish for the year)

2003	Scott Ferguson	2004	Brett Barnes
2005	Brian Eames	2006	Jeff Barnes
2007	Marty Joe	2008	Paul Atmore
2009	Paul Atmore	2010	Dick Cook
2011	Paul Atmore	2012	Paul Atmore
2013	Paul Atmore	2014	Lindsey Haagh
2015	Paul Atmore	2016	Scott Hampton

## **GENERAL AWARDS**

### **WOODEN SPOON**

(Awarded to Chief Stirrer)

1974	E F Bellman	1975	AD Levey
1976	R D Mc Manaway	1977	R L Liburne
1978	B H Smith	1979	B M Bell
1980	R W Voice	1981	G C Wilkinson

1982 K A Gibson  
 1984 O Martin  
 1986 R J Nicol  
 1988 J Gault  
 1990 R W Voice/ B H Smith/EF Bellman  
 1992 J B Dunnet  
 1994 O Martin  
 1996 J Griffiths  
 1998 G W Morris  
 2000 Ray Williams  
 2002 P N Gerrard  
 2004 L Hooper  
 2006 J Bulloch  
 2008 B Paulsen  
 2010 not awarded  
 2012 J Thomson  
 2014 not awarded  
 2016 not awarded

1983 C E Parris  
 1985 H H Pryde  
 1987 J D Miller  
 1989 G W Morris  
 1991 P N Gerrard  
 1993 R Hume  
 1995 L Flowers  
 1997 J Kerr  
 1999 K Murray  
 2001 not awarded  
 2003 G Tuffey  
 2005 not awarded  
 2007 C Genet  
 2009 J Thomson  
 2011 L Jollife  
 2013 not awarded  
 2015 Ray Williams

## BRIDGE TROPHY

(awarded for the greatest boating blunder)

1967 R W Bridge  
 1969 B H Smith & I K Mc Murdo  
 1971 B A Turner  
 1973 M G Barnett  
 1975 S R Nolan  
 1978 P T Tuohy  
 1980 J Clarke  
 1982 B King – Turner  
 1984 J N K Mansell  
 1986 G H Browne  
 1988 G Robinson  
 1990 R W Naylor  
 1992 J Hodges  
 1994 L Haydock  
 1996 not awarded  
 1998 A Dondertman  
 2000 D Matthews  
 2002 R Crowe  
 2004 A Spiller  
 2006 A Spiller  
 2008 C Mc Callum  
 2010 T Burgess  
 2012 H MacRae  
 2014 not awarded  
 2016 John Weir  
 2018 Trevor Burgess

1968 B H Smith  
 1970 Baron Ralph von Kohorn  
 1972 G R MacDonald  
 1974 A D Levy  
 1977 S R Nolan  
 1979 M Pinkney  
 1981 M F Cavaye  
 1983 D G Palmer  
 1985 not awarded  
 1987 J Roberts  
 1989 T W Prout  
 1991 S J Norton  
 1993 J Levy  
 1995 B Anderson  
 1997 not awarded  
 1999 D Page  
 2001 R and N Askew  
 2003 P Barnes  
 2005 A Struthers  
 2007 J Thomson  
 2009 S Young  
 2011 not awarded  
 2013 M Coupe  
 2015 Allan Davidson  
 2017 Mike Quayle



## LION BROWN CUP

(Awarded to the winner Mana to Nelson on Handicap)

1979	R H Spearman	1980	MF Cavaye
1981	R H Spearman	1983	CA Genet
1984	C Banks	1985	G Mason
1987	K Gibson	1988	B Burgess
1989	J R Gilbert	1990	W F Parris & A L Tait
1991	C A Genet	1992	J R Gilbert
1994	J A Levy	1995	J Downer
1996	A Mc Vicar	1997	R Kelleher
1998	G Morris	1999	J Hodges
2000	A Mc Vicar	2001	P Mc Chesney
2002	R Kelleher	2003	Not Raced
2004	not raced	2005	not awarded
2006	not awarded	2007	not awarded
2008	C & N Hathaway	2009	not awarded
2010	R Hemera	2011	R Hemera
2012	not awarded	2013	L Greene
2014	J Bullyment	2015	B Bradey
2016	B Bradey		

## TROPHIES NOT AWARDED THIS YEAR

### STEPHEN SHARPE TROPHY

Awarded to the winner of a four race sailing series across the Cook Strait

1976	R H Spearman	1977	P R Murton
1978	M R Gardiner	1979	W Roberts & S Stuart
1980	W Roberts & S Stuart	1981	W Roberts & S Stuart
1982	K A Gibson	1983	W F Parris
1984	B J Dovey	1985	CA Genet
1986	B J Dovey	1987	CA Genet
1988	B Burgess	1989	B Burgess
1990	N P Barrowman = B Burgess	1991	WF Parris & AL Tait
1992	A Mc Vicar	1993	S Barnes
1994	R Hume	1995	C Genet = R Kelleher
1996	R Kelleher	1997	R Kelleher
1998	not awarded	1999	R Kelleher
2000	R Johnston	2001	P Mc Chesney
2002	P Mc Chesney	2003	not awarded
2004	not awarded	2005	not awarded
2006	not awarded	2007	not awarded
2008	C Lally & M Williams	2009	P & J Brown
2010	not awarded	2012	not awarded

### SCOTTISH CAMERON TROPHY

(Awarded to the Winner Port Underwood to Mana on handicap)

1978	JG Mc Carthy	1981	G.H Browne
1982	R C Cooney	1983	R C Cooney
1990	R Waller	1991	SJ Norton

1992 BS Thompson  
 1999 J Hodges  
 2001 C Genet  
 2003 M Smith  
 2005 not awarded  
 2007 not awarded

1994 A Mc Vicar  
 2000 C Genet  
 2002 not awarded  
 2004 not awarded  
 2006 not awarded  
 2008 P & P Gorman

## TROPHIES NO LONGER IN COMPETITION

### BEWS SHIELD

(Mana Brothers Yacht Race)

1979 C A Genet  
 1981 CA Genet  
 1983 M F Cavaye  
 1985 KA Gibson  
 1987 CA Genet  
 1989 BS Thompson  
 1992 A McVicar  
 1994 WF & C Parris And A&J Tait  
 1996 A Mc Vicar  
 1998 M Paulin  
 2000 G Oliver  
 2002 C Clark  
 2004 P & P Gorman  
 2006 C & M Clark  
 2008 not awarded

1980 R W Bridge  
 1982 K A Gibson  
 1984 W F Parris  
 1986 J Caldwell  
 1988 KA Gibson  
 1990 WF Parris & A L Tait  
 1993 R Hume  
 1995 J and G Griffiths  
 1997 W Parris & AL Tait  
 1999 E Fisher  
 2001 M Williams & C Lally  
 2003 CA Genet  
 2005 I & J Richards  
 2007 not awarded  
 2009 not awarded

### LADIES CUP Jill von Kohorn Trophy

(Ladies Yacht race)

1980 M Cavaye  
 1983 D Fry  
 1986 J Gibson  
 1988 E Mc Mahon  
 1990 J Braddock  
 1992 J Braddock  
 1994 J Jamieson  
 1996 S Woodman  
 1998 J Griffiths  
 2001 S Roberts  
 2003 C Lally  
 2005 not awarded  
 2007 not awarded

1982 J Rodgers  
 1985 E McMAhon  
 1987 P Gerrard  
 1989 E Mc Mahon  
 1991 P Reeve  
 1993 S Cherrington  
 1995 J Griffiths  
 1997 C Parris  
 2000 not raced  
 2002 C Lally  
 2004 not awarded  
 2006 not awarded  
 2008 not awarded

### BONNIE STRINGER CUP

(Ladies Race Spinnakers allowed)

1990 C Parris  
 1994 C Parris  
 1996 S Roberts

1991 A Thompson  
 1995 C E Parris  
 1997 not raced

1998	L Parris	2000	not raced
2001	not raced	2002	not raced
2003	M Clark	2004	not raced

(Awarded to the first boat on Handicap Mana to Gem Resort)

1999	J Hodges	2000	R Johnston
2001	P McChesney	2002	not awarded
2003	not awarded	2004	not awarded

### SHARMAN CUP (ROSE BOWL)

Awarded to the winner of a 3 race Olympic –style course series)

1977	K J Murray	1978	M R Gardiner
1979	R W W Green	1980	P T Tuohy
1981	C Kettlewell	1983	K A Gibson
1984	M Blackley	1985	B Burgess
1986	B Burgess	1987	D Barcham
1988	M J Lovie	1989	M J Lovie
1990	NP Barrowman	1992	not sailed
1993	J Morse	1994 – 1997	not sailed
1998	discontinued		

### DES COOTE TROPHY

(2004 Awarded to winners of winter series for Etchells)

1977	Porirua	1978	T S Taupo Sea Cadets
1989	Mana	1990	T S Taupo Sea Cadets
1991	Mana	1992	T S Taupo Sea Cadets
1993	Mana	1994	T S Taupo Sea Cadets
1995	not raced	1996	not raced
1997	not raced	1998	opening day event
1999	not raced	2000	not raced
2001	not raced	2002	not raced
2004	J Barnes	2005	J Barnes

### MANA CLASSIC

(H28 SERIES )

1985	PN Gerrard	1986	L A Woodman
1987	D Pinker	1988	L A Woodman
1989	FR McMahan	1990	N R Scott
1991	LA Woodman	1992	P Vining
1993	P Vining	1994	J Hall
1995	G Routledge	1996	H Dixon & J Hadfield
1997	L Woodman	1998	E McMahan
1999	Not raced	2000	Not Raced
2001	Not raced	2002	not raced discontinued

## **LEADERS REAL ESTATE TROPHY**

(winner of the Calcutta Race)

1991	B Saunders	1992	G Morris
1993	C Genet	1994	A Caldwell
1995	A & B Saunders	1996	R W Johnson
1997	P Beavon	1998	M Paulin
1999	C Genet	2000	C Genet
2001	C Bullyment	2002	R W Johnston
2003	P & P Gorman	2004	R W Johnston
2005	W & S Roberts	2006	C Genet
2007	R & P James	2008	Discontinued

## **ARTHUR RENDLE TROPHY**

Mana To Lowry Bay

1994	R H Kelleher	1995	J W Roberts
1996	S Norton	1997	J Hodges
1998	G Morris	1999	R Kelleher
2000	R Lane	2001	D Claridge
2002	P & P Gorman	2003	M Williams
2004	not awarded	2005	not awarded